

## INSTITUTIONAL

## Arquiconsult

A Arquiconsult is an information systems consulting company specialized in management software, collaboration portals and business intelligence (management solutions as ERP and CRM).



Arquiconsult group has more than 140 consultants, with extensive experience in projects national and international, experts in management systems implementations, integrations and business intelligence.



Arquiconsult offers customized solutions to a wide range of business areas, enabling an integrated and directed approach to customers' specific needs.



With more than 500 projects, implemented in 4 continents, and with more than 40% of its annual turnover, of international origin, Arquiconsult is today a company that provides global delivery with offices in Lisbon, Oporto, Luanda and Barcelona.

**Arquiconsult is a Microsoft Gold Certified Partner, being a reference for Microsoft Dynamics management solutions implementations.**

## Microsoft Dynamics 365

### *Business Central*

Microsoft Dynamics 365 Business Central is an ERP (Integrated Management Software), allowing any company to benefit from the best business practices, with a cost adjusted to its size. This solution is characterized by ease of implementation, simplicity of use and ability to adapt to each business.

### Features of Dynamics 365 Business Central Solution:

#### Financial management facilitated

Control intuitively all the company's financial aspects, while ensuring compliance with statutory and legal reporting obligations.

#### Efficient and automated supply chain

Increase visibility on all the supply chain and gain greater control over the purchase and storage processes.

#### Smart sales and better customer care

Maximize revenue opportunities and improve customer support.

#### Implement projects on time and on budget

Monitor project progress and budget implementation with real time data and available resources control.

#### Optimize operations

Streamline production and storage operations, reducing costs and meeting the agreed deadlines.

Arquiconsult has the largest team of Certified Consultants in Portugal, which allows it to successfully implement the biggest and most complex Dynamics 365 Business Central projects.



# Business Areas

## Retail

Global leading retail solution based on a single platform, fully integrated with Microsoft Dynamics 365 Business Central.

It is used in more than 74 thousand stores distributed by 130 countries, including Portugal. The functionality of the solution enables to address business processes from point of sale, through store operations and inventory management, to BackOffice operations.

The solution scalability and flexibility puts LS Retail at a distinct level from all other Retail solutions.

### Key Features:

- ▶ Complete management of retail processes
- ▶ Native integration with other ERP areas
- ▶ Loyalty Card management
- ▶ Cross-selling and targeted marketing
- ▶ Purchasing/Inventory Optimization
- ▶ Fraud control

### Benefits for the company:

- ▶ Transaction control from POS to accounting
- ▶ Master data centralization
- ▶ Decisions based on updated real-time data

## Waste Management

The Integrated Waste Management System, **enwis**) is a vertical solution, developed under Microsoft Dynamics 365 Business Central technology, that allows complete management of all areas related to waste management, increasing your productivity and efficiency.

### We highlight the following features:

- ▶ Business management/Contract management
- ▶ Invoicing (Waste, Services and Equipment Rental)
- ▶ Route planning
- ▶ Receiving, shipping and waste storage
- ▶ Treatment and production

Enwis) is a certified software that guarantees a profitable management, due to its reduced financial impact and the adequacy of the solution to the particularities of this activity.

# Microsoft Dynamics 365

## Finance & Operations

Microsoft's flexible and scalable ERP solution, for medium-size and large enterprises.

It is a management system directed to international companies, where the operational and strategic reality implies the need for a solution that allows an easy and global visibility of resources in multi-site scenarios around the world.

Microsoft Dynamics 365 for Finance & Operations is compliant with the Portuguese legislation.

A solution that responds to the most diverse functional needs within the company, from human resources, financial and operations management, in addition to specific functionalities for the retail industry.

A solution that allows you to expand business opportunities, modify processes and differentiate your business.

This solution is fully integrated with Microsoft software (Microsoft Office, Sharepoint and base infrastructure) which allows you to take advantage of existing investments, lower Total Cost of Ownership (TCO) and support innovation in your organization.

The interface is similar to Microsoft Office, allowing for a quick functional understanding.

In Portugal, Arquiconsult is responsible for the official development of Portuguese Localization, which adapts Microsoft Dynamics 365 Finance & Operations to Portugal's fiscal and legal requirements.

## Logistics and Transports

Management software designed for logistics services companies, from transporting goods, distribution, transit and storage.

An international solution, with proven experience across markets, NaviTrans is much more than a Certified addon for Microsoft Dynamics 365 Business Central.

With three main areas, **Transport, Transit and Logistics**, NaviTrans allows you to control core business processes and manage the rest of your organization, such as human resources, financial management and CRM.

## Microsoft Dynamics 365

*(Sales and Marketing, Customer Service, Project Management and Field Service Management)*

Microsoft Dynamics 365 is part of the next generation of **smart business applications**, designed to the specific needs of each activity – **Sales and Marketing, Customer Service, Project Management, Field Service Management** – accessible anytime, anywhere and from any device.

With a wide range of features, Microsoft Dynamics 365 offers a complete solution with an intuitive interface, fully integrated with the main tools used in business environment, namely Office 365, Outlook, Skype, Sharepoint, as well as PowerBI, Azure and LinkedIn.

### Reasons to acquire Dynamics 365:

- ▶ Use of Microsoft Outlook as a central tool for manage your organization's customers and contacts;
- ▶ Increased operational effectiveness in everyday working methods;
- ▶ Easily adapts to the requirements of each business;
- ▶ Integration with other organization tools in order to reduce information breaks;
- ▶ Delivering the correct information to the right people;
- ▶ Marketing campaigns oriented by type of customer;
- ▶ Multi-entity global search functionality from any screen;
- ▶ Hierarchical structure visualization;
- ▶ Customizable, robust and realistic business processes (also available in custom entities);
- ▶ Dashboards available on iOS and Android tablets.

## Business Intelligence

Arquiconsult, as a result of its large experience on ERP implementations, in sectors such as retail, transport and logistics, waste management, services, among others, has gathered the knowledge that allows it to understand the specificity of each activity and adapt the analysis tools in order to obtain the indicators that really matter to the manager.

### Why can a manager rely on Arquiconsult's business intelligence solutions?

- ▶ Ease of use
- ▶ Analysis wherever you are
- ▶ Independent from data sources
- ▶ Adapted to any business activity
- ▶ Adjusted to your business evolution
- ▶ Available online and on-time
- ▶ Proven technology
- ▶ Reduced investment

## Qmobile

**The mobile warehouse management solution developed by Arquiconsult, was designed to support the main processes of the warehouse operation in a simplified way.**

Your employees will become more efficient and make fewer mistakes, as Qmobile management solution provides the means and information needed to streamline operations.

### Streamline processes and increase the efficiency of your team

- ▶ Now you can streamline processes, which used to be based on forms, or paper documents, with the fully automated Qmobile mobility solution integrated with your operating system.
- ▶ It will significantly reduce the number of errors and increase operational efficiency.
- ▶ All records, associated with product movement, are validated by bar code reading, avoiding mistakes of the user.

With QMobile, users quickly learn how to handle the solution and achieve a high degree of efficiency in warehouse operations.



## Continia

The document management solution that makes the difference in your business.

Continia Document Capture is the best and most extensive solution for invoice, and other documents scanning, directly in Microsoft Dynamics 365 Business Central.

It enables automatic document registration, advanced workflows and a fully-searchable digital file, that optimizes and automates all workflow processes.

## Employee Portal

Employee Portal is a web solution that enables a more direct interaction between employees. It also allows the updating of the information, in real time, in a decentralized way.

This solution has the main objective to closely monitor its employees, their needs, improving the performance of the organization's human capital.

### Benefits of this solution:

- ▶ Centralization and computerization of information
- ▶ Personal data management
- ▶ Public contacts
- ▶ Document storage
- ▶ Who is who in the organization
- ▶ Salary receipt query
- ▶ Absences management
- ▶ Overtime marking
- ▶ Holidays scheduling
- ▶ Training management
- ▶ Performance evaluation
- ▶ Automatic notifications (E-mail)
- ▶ Easy adaptation to new business requirements
- ▶ Application to your company image

# ARQUICONCONSULT

Your success. Our solutions.

## International Projects

Arquiconsult has a specialized team of professionals in the planning and execution of international projects, which allows us to implement projects all over the World.

We present an experience in the market that places us as one of the most qualified partners to develop your project across borders, proven by our references.

### Reasons for having Arquiconsult as a partner in your internationalization:

- ▶ **Direct local support** in Portugal, Spain and Angola, with a network of partners that allows us to reach more than 70 countries. All this makes Arquiconsult the right partner for the international 'roll out' solution you are looking for.
- ▶ **An experienced team**, with continuous training and Microsoft certifications, which proves our knowledge and field experience.
- ▶ **Guarantee of a simplified process**, low bureaucratic and follow-up. **Cost-transparency** during the course of your project.
- ▶ **Quick and efficient implementations**, based on proven models, following the best practices worldwide.

Microsoft  
Partner



Gold Enterprise Resource Planning  
Gold Cloud Platform  
Gold Application Development

Microsoft  
Dynamics 365



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